

Outside Account Manager

Overview:

Keratel Communications is a dynamic Information technology and communications solution provider operating in the Greater Edmonton Area. We supply solutions to all sizes of companies and support those solutions. Our product line includes but is not limited to, network solutions, Telephone solutions, web site design, hosting and registration, custom application design and coding.

The position:

We are currently recruiting for an Independent Outside Account Manager. You will market Keratel Communications products and services to businesses in the selected territory, act as your customer's point of contact on all matters pertaining to their relationship with Keratel Communications and work closely with both management and technical resources at Keratel Communications to deliver what you promise.

What we are offering:

As an independent Outside Account Manager, you will report directly to the CEO, and in conjunction with the goals and expectations that you and the CEO have agreed on, you will have the ability to set your own hours, and work from your home office. Remuneration is by way of commission. These will be agreed to and set on employment but currently being offered above industry standard.

What we are looking for:

We are seeking an above average sales and management person with the drive to earn, learn, and succeed. You must have a proven track record in sales, preferably in Information and Communications Technology. You must have your own transportation and a willingness to use it for your daily activities. You must have a demonstrated willingness to learn new technologies and adapt to a changing market place. Preference will be given to candidates with an established client base that are looking for above average solutions to their needs.

If this sounds like you then please forward a copy of your resume to our Human Resources office either by email: employment@keratel.com or via fax at 780-483-1218.

Keratel Communications is an equal opportunity employer and all information collected will be held in the strictest of confidence. Only candidates selected for an interview will be contacted.